

Tenderer	Albany City Motors 92 – 98 Earl Street ALBANY WA 6330	WA Hino 24-26 Kewdale Road WELSHPOOL WA 6106	Evertrans 23 Kelly Street ALBANY WA 6330	Truck Centre WA P/L 76 Great Eastern Hwy SOUTH GUILDFORD WA 6056	Jem Truck Sales 8 Yookson Road PICTON WA 6229	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333
Make & Model	Isuzu Giga CXZ 455	Hino E13CUY	UD Nissan SW400	UD GW470	Isuzu Giga CXZ 455	Mitsubishi FUSO FV54JL
Operational Weight (GCM)	GVM 24,000kg GCM 57,000kg	GVM 28,300kg GCM 50,000kg	50,000Kg	GVM 26,000kg GCM 70,000kg	22,500kg	GVM 24,000kg GCM 58,000kg
Hydraulics	PowAuto	By EverTrans	PowAuto	Under body Megaram – 24 tonne		
Engine Power (Kw)	338kW 453hp 2255 torque/rpm	12.9L 321kW 440hp 1716 torque/rpm	13L 287kw 1716 (torque/rpm)	340kw 465hp 2255 Nm @ 1200rpm	15.7L338kW 455hp 2255 torque/1300rpm	309kW 1,770 Nm @ 1,100 rpm
Transmission	18 Forward/4 Reverse	18 Forward/4 Reverse	13 Forward/2 Reverse	18 Forward/2 Reverse	18 Forward/4 Reverse	18 speed
Tyres	Michelin/Steer XZE2/Drive XDE2	Bridgestone 11R22.5	295/80R, 11R22.5 148/148L	Front Dunlop SP350 295/80R22.5 Rear Dunlop SP431/11R22.5	Michelin Front: 295/80R22.5 152/148 XZE2	Front 295/80R 22.5 Rear 11R22.5 inc spare
Min Turn Radius	9300 mm	7.5m kerb to kerb	7060mm	6.9 kerb to kerb	16.1M	4550mm
Fuel Tank	400 Litres	400 Litres	400 Litres	400 Litres	400 Litres	400 Litres
Air Conditioning	Standard	Standard	Standard	Standard	Standard	Standard
Window Tinting	Albany City Motors (Film Type) Additional \$295	Solar Ban (Darkest Legal) Additional	3M Standard	Max allowable to comply with transport regulations	Johnsons window tint – sports tint	Fitted
External Mirrors	Standard	Standard		\$250 2nd spotter	Standard	Fitted

				mirror		
Fire Extinguisher	Additional \$296.02	Included	Included	Additional \$450	Additional \$400	Fitted
Workshop Manuals	Additional \$485.00	Included	Included	Additional \$2,475	Additional \$350	Supplied
Seat Covers*	Additional (heavy duty) \$440.42	Included	Included	Additional \$394	Additional \$350	Fitted
Floor Coverings*	Standard	Standard	Included	Additional \$146	Additional \$110	
Convertor*	Additional \$318.18	Included	Included	Additional \$844	Additional \$300	

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Painting*-E/O	EverTrans	Included	Included	Standard	Included	
LED Taillights-E/O	EverTrans	Included	Included	Standard	Included	
Sidelights*-E/O	EverTrans	Included	Included	Standard	Included	
Reversing Lights*- E/O	EverTrans	Included	Included	Standard	Included	
Sets of Spare Keys	1		2	1	1	
Full Warranty	Vehicle: 3yrs/500,000km /6,500hrs Engine: 5yrs/750,000km/ 10,000hrs	3yrs/500,00km (std) 5yrs/750,000km drive train	12 months	3yrs/500,000km (std)	3yrs/500,00km (std new vehicle) 5yrs/750,000km (engine)	3 yrs/200,000Km/ 4,000hrs
Vehicle Price (inc. truck body)	\$200,079.83	\$196,401.84	\$240,000	\$231,800	\$185,148	\$246,850
Truck Body	\$53,400	\$53,400 (EverTrans) \$62,440 (HP)	\$47,000	\$62,440	\$41,800	
Total Cost (inc GST)	\$220,087.81	\$216,042.02 \$225,986.02	\$264,000	\$254,980	\$203,662.80	\$271,535.00 + on road costs

Tenderer	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333			
Make & Model	Mitsubishi FUSO FV51J	Nissan UD GW400	Isuzu CXZ 455			
Operational Weight (GCM)	GVM 25,400kg GCM 50,000kg	GVM 26,000kg GCM 50,000kg	GVM 24,000kg GCM 57,000kg			
Hydraulics						
Engine Power (Kw)	257kW 1,620 Nm @ 1,100 rpm	287kW 1,716 Nm @ 1,100 rpm	338kW 2,255 Nm @ 1,300 rpm			
Transmission	13 speed	13 forward 2 reverse	18 speed			
Tyres	Front 295/80R 22.5 Rear 11R22.5 inc spare	Front 295/80R 22.5 Rear 11R22.5 inc spare	Front 295/80R 22.5 Rear 11R22.5 inc spare			
Min Turn Radius	4300mm	3950mm	4300mm			
Fuel Tank	300 Litres	400 Litres	400 Litres			
Air Conditioning	Standard	Standard	Standard			
Window Tinting	Fitted	Fitted	Fitted			
External Mirrors	Fitted	Fitted	Fitted			
Fire Extinguisher	Fitted	Fitted	Fitted			
Workshop Manuals	Supplied	Supplied	Supplied			
Stereo/Radio	Fitted	Fitted	Fitted			
Seat Covers*	Fitted	Fitted	Fitted			
Floor Coverings*						
Convertor*						

Tenderer	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333			
Painting*-E/O						
LED Taillights-E/O						
Sidelights*-E/O						
Reversing Lights*-E/O						
Sets of Spare Keys						
Truck Body	Inc in total price	Inc in total price	Inc in total price			
Full Warranty	3 yrs/200,000Km/ 4,000hrs	36 months/500,000Km	500,000Km/6,500 hrs			
Vehicle Price (inc GST)	\$227,950	\$243,464	\$229,990			
Trade In (inc GST)						
Outright Purchase (incl GST)						
Truck Body (inc GST and extra's)						
Total Cost (inc GST)	\$250,745.00 + on road costs	\$267,810.40 + on road costs	\$252,989+ on road costs			

Tenderer	Evertrans 23 Kelly Street ALBANY WA 6330 (Truck Body Only)	Truck Centre WA P/L 76 Great Eastern Hwy SOUTH GUILDFORD WA 6056	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333 (Truck Body Only)	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333 (Truck Body Only)		
Make & Model		GW 400 – 390HP 6X4 6 ROD 13 SPEED EATON	Supply & fit two tipping bisalloy and Hardox body	Supply & fit hydraulics with or without dual control		
Operational Weight (GCM)		GVM 26,000kg GCM 50,000kg				
Hydraulics						
Engine Power (Kw)		287kW @ 1800 rpm				
Transmission		13 speed				
Tyres		Front 295/80R 22.5, Rear 11R22.5				
Min Turn Radius		7.5m				
Fuel Tank		400 Litres				
Air Conditioning		Included				
Window Tinting		Included				
External Mirrors		Included				
Fire Extinguisher		Optional Extra				
Workshop Manuals		Included				
Stereo/Radio		Included				
Seat Covers*		Canvas Included				
Floor Coverings*		Included				

Tenderer	Evertrans 23 Kelly Street ALBANY WA 6330 (Truck Body Only)	Truck Centre WA P/L 76 Great Eastern Hwy SOUTH GUILDFORD WA 6056	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333 (Truck Body Only)	Coastal Transport Engineering 1 Glendale Close DENMARK WA 6333 (Truck Body Only)		
Convertor*		Included				
Beacons		Optional Extra				
Painting*-E/O						
LED Taillights-E/O						
Sidelights*-E/O						
Reversing Lights*-E/O						
Sets of Spare Keys						
Truck Body	\$53,400	\$62,440 (inc extras)	\$48,054 (bisalloy) \$47,630 (Hardox)	\$18,423 (with dual control) \$16,560 (without dual control)		
Full Warranty		3yrs/50,000km (std)				
Sub Total Vehicle Price		\$219,800				
Trade In (incl GST)						
Outright Purchase (incl GST)						
Total Cost (inc GST)	\$58,740	\$241,780	\$52,859.40 (bisalloy) \$52,393 (Hardox)	\$20,265.30 (with dual control) \$18,216 (without dual control)		

Attachment 9.1: Evaluation Criteria

Evaluation Criteria	Weighting
(A) Task Suitability	
Operator Occupational Health & Safety	
Serviceability and Reliability	
Spare Parts and Service, Technical backup & Warranty	20%
Practicability (operator assessment)	
(B) Specification	
Compliance with Specification	
Shire of Denmark Fleet Standardisation	30%
(C) Price	
Price of unit offered	
Annual Depreciation	40%
(D) Councils Regional Price Policy (see attached)	
Local supply content advantage	10%

Evaluation Criteria and Assessment:

Tenderer #	MAKE	MODEL	Criteria A Score 20%	Criteria B Score 30%	Criteria C Score 40%	Criteria D Score 10%	Sub Total (100%	Weighting Score	Vehicle Price	Trade In Price	Weighted Price
Albany City Motors	ISUZU	Giga CXZ 455	19	27	37.01	10	93.01	1.00	\$200,079.83		\$200,079.83
WA Hino/Evertrans	HINO*	E13CUY	19	27	37.71	6	89.71	1.04	\$196,401.84		\$203,641.63
WA Hino/HP Body	HINO**	E13CUY	19	27	36.05	1	83.05	1.12	\$205,441.84		\$230,095.44
Evertrans	UD Nissan	GW400	10	30	30.86	6	76.86	1.21	\$240,000.00		\$290,451.98
Truck Centre WA	UD	GW470	19	30	31.95	1	81.95	1.14	\$231,800.00		\$263,098.70
Truck Centre WA- Alternative	UD	GW400	19	24	33.69	1	77.69	1.20	\$219,800.00		\$263,143.67
Jem Trucks Sales	ISUZU	Giga CXZ 455	19	27	40.00	1	87.00	1.07	\$185,148.00		\$197,948.38
astal Transport Engineer	Mitsubishi	FUSO FV54JL	10	27	30.00	6	73.00	1.27	\$246,850.00		\$314,522.94
astal Transport Engineer	Mitsubishi	FUSO FV51J	10	27	32.49	6	75.49	1.23	\$227,950.00		\$280,870.92
astal Transport Engineer	Nissan	UD GW 400	10	30	30.42	6	76.42	1.22	\$243,464.00		\$296,336.98
astal Transport Engineer	ISUZU	CXZ 455	10	27	32.20	6	75.20	1.24	\$229,990.00		\$284,470.48

